

ACVP Annual Budget FY 2011 (Oct 1, 2010 - Sept 30, 2011)

COMBINED DEPARTMENTS

| | 2011 Oct - Sept Budget | FY 2010 Oct - Sept Budget | % of Budget | FY 2009 Oct - July Actuals | FY 2008 Oct - July Actuals |
|-------------------------------------|------------------------------|---------------------------------|-------------------|----------------------------------|----------------------------------|
| INCOME: | | | | | |
| ADVERTISING | 0.00 | 0.00 | | 2,726.60 | 37,762.31 |
| CAREER CENTER/JOB POSTINGS | 14,400.00 | 24,000.00 | 60% | 11,565.00 | 16,984.00 |
| CERTIFICATION EXAM | 114,400.00 | 120,250.00 | 95% | 140,045.00 | 122,876.00 |
| CONTRIBUTION - INSKEEP | 1,000.00 | | | 2,225.00 | 1,600.00 |
| CONTRIBUTIONS - CORPORATE | 140,000.00 | 150,000.00 | 93% | 126,350.00 | 172,250.00 |
| CONTRIBUTIONS-REIMBURSEMENTS | 0.00 | 0.00 | 0% | 0.00 | 525.00 |
| CONTRIBUTIONS-GEN. SCHOLARSHIP | 30,000.00 | 20,000.00 | 150% | 31,392.00 | 27,175.00 |
| CONTRIBUTIONS-CASEY | 1,000.00 | 2,000.00 | 50% | 3,452.00 | 2,935.00 |
| CONTRIBUTIONS-ENDOWMENT | | 0.00 | | 24,572.00 | 20,635.00 |
| CONTRIBUTIONS-UNRESTRICTED | 5,000.00 | | | 8,625.00 | |
| EXHIBITS | 30,000.00 | 28,000.00 | 107% | 43,995.00 | 57,762.00 |
| INTEREST INCOME: INVESTMENTS | 0.00 | 0.00 | | 0.15 | 0.00 |
| INTEREST INCOME: SAVINGS, CD'S | 2,000.00 | 4,000.00 | 50% | 2,072.13 | 3,641.68 |
| JOURNAL INCOME Q4 Oct-Dec 10 | 16,425.00 | 20,805.00 | 79% | 29,042.75 | 31,139.75 |
| JOURNAL INC/MEMBER Jan-Sept 11 | 49,275.00 | 62,415.00 | 79% | 83,329.00 | 85,443.75 |
| JOURNAL INCOME/NON-MEMBER | 0.00 | 0.00 | | 25,802.25 | 299,475.00 |
| JOURNAL REPRINTS/BACK ISSUES | 0.00 | 0.00 | | 0.00 | 919.77 |
| JOURNAL ECVP | | | | 4,420.00 | |
| JOURNAL JCVP | | | | 24,814.00 | |
| MANUSCRIPT COLOR FEE | 0.00 | 0.00 | | 8,472.00 | 31,905.00 |
| MISC. | | | | 11.49 | |
| EDITORIAL BOARD SUPPORT | 2,500.00 | 50,000.00 | | 0.00 | 165.85 |
| EDITORIAL OFFICE STIPEND | 51,000.00 | | | 50,000.00 | |
| OPTIONAL EVENTS | 6,000.00 | 7,000.00 | 122% | 8,165.00 | 6,670.00 |
| PUBLICATIONS | 0.00 | 0.00 | | 210.00 | 175.00 |
| REGISTRATION | 199,440.00 | 177,410.00 | 112% | 210,445.00 | 184,261.85 |
| REGISTRATION - VIP | 1,500.00 | 1,000.00 | 150% | 2,200.00 | 1,430.00 |
| RENEWALS Oct-Dec 10 | 65,700.00 | 61,320.00 | 107% | 45,552.25 | 44,865.25 |
| RENEWALS Jan-Sept 11 | 197,100.00 | 183,960.00 | 107% | 170,301.00 | 134,777.25 |
| ROYALTY | 53,024.40 | 58,916.00 | 90% | 59,209.32 | 1,264.99 |
| SILENT AUCTION | 7,000.00 | 6,000.00 | 117% | 5,420.00 | 7,160.00 |
| SPECIAL EVENT | 0.00 | | | 0.00 | 0.00 |
| REALIZED GAIN/LOSS ON INVESTMENTS | | | | | |
| UNREALIZED GAIN/LOSS ON INVESTMENTS | | | | 657.66 | |
| WORKSHOP INCOME | 38,000.00 | 42,000.00 | 90% | 37,565.00 | 45,500.00 |
| STOCK DIVIDEND | 13,000.00 | 300.00 | 4333% | 13,822.15 | 263.20 |
| INVESTMENT FUNDS | 129,636.56 | | | | |
| INCOME TOTAL | 1,167,400.96 | 1,021,876.00 | 114% | 1,158,366.20 | 1,339,562.65 |
| EXPENSES: | | | | | |
| ACCOUNTING FEES | 4,200.00 | 7,000.00 | 60% | 6,400.00 | 6,200.00 |
| ADVERTISING | 0.00 | 0.00 | | 421.51 | 4,027.08 |
| ASVCP OFFSET EXPENSE | (2,800.00) | (2,800.00) | 100% | 0.00 | (2,800.00) |
| AUDIO VISUAL | 54,400.00 | 48,400.00 | 112% | 51,616.32 | 45,084.50 |
| AWARDS | 1,800.00 | 1,870.00 | 96% | 1,635.45 | 1,757.85 |
| AWARDS - CASEY SCHOLARSHIP | 1,000.00 | 1,000.00 | 100% | 0.00 | 0.00 |
| AWARDS - SCHOLARSHIP | 21,000.00 | 21,000.00 | 100% | 18,250.00 | 15,250.00 |
| AWARDS - YOUNG INVESTIGATOR | 4,000.00 | 4,000.00 | | 3,000.00 | 3,800.00 |
| AWARDS - STUDENT CHAPTERS | 34,000.00 | 33,000.00 | 103% | 27,145.32 | 26,500.00 |
| AWARDS - RESIDENT TRAVEL | 12,800.00 | 6,300.00 | 203% | 5,286.56 | 5,720.00 |
| AWARDS - INSKEEP | 1,000.00 | 1,000.00 | 100% | 1,000.00 | 1,000.00 |
| AWARDS - STAROST | 0.00 | | | 0.00 | |
| BANK FEES | 1,000.00 | 1,000.00 | 100% | 321.70 | 812.67 |
| BANK CREDIT CARD PROCESSING | 23,500.00 | 20,500.00 | 115% | 20,712.90 | 19,587.62 |
| CAREER CENTER/JOB POSTINGS | 1,500.00 | 4,000.00 | 38% | 1,082.50 | 450.00 |
| CL DAVIS WORKSHOP EXPENSE | 20,000.00 | 20,000.00 | 100% | 18,142.30 | 23,812.88 |
| CONSULTANT/PROF FEES | 30,000.00 | 58,700.00 | 51% | 24,263.32 | 45,210.36 |
| JOURNAL/Member Oct - Dec 10 | 16,425.00 | | | | |
| JOURNAL/Member Jan - Sept 2011 | 49,275.00 | | | | |
| JCVP | 0.00 | | | | |
| ECVP | 0.00 | | | | |
| COPYING | 3,600.00 | 4,400.00 | 82% | 1,583.38 | 2,219.40 |
| EDITOR FEE | 51,000.00 | 50,000.00 | 102% | 33,979.00 | 0.00 |
| EDITOR MANAGING COSTS (ALLEN PRESS) | 0.00 | 0.00 | | 4,159.36 | 21,091.68 |

ACVP Annual Budget FY 2011 (Oct 1, 2010 - Sept 30, 2011)

COMBINED DEPARTMENTS

| | 2011 Oct - Sept Budget | FY 2010 Oct - Sept Budget | % of Budget | FY 2009 Oct - July Actuals | FY 2008 Oct - July Actuals |
|------------------------------|------------------------------|---------------------------------|-------------------|----------------------------------|----------------------------------|
| EDITOR OFFICE OVERHEAD | 0.00 | 0.00 | | 0.00 | 0.00 |
| EDUCATIONAL CREDITS | 1,300.00 | 1,300.00 | 100% | 1,625.00 | 1,300.00 |
| ELECTRONIC PUBLISHING | 0.00 | 0.00 | | 7,553.00 | 41,742.75 |
| EQUIPMENT/RENTALS | 7,500.00 | 6,500.00 | 115% | 7,871.94 | 6,536.00 |
| EXAM RQE | 0.00 | 0.00 | | 0.00 | 0.00 |
| EXHIBIT BOOTH EXPENSE | 0.00 | 0.00 | | 0.00 | 0.00 |
| EXHIBIT SERVICES | 4,000.00 | 7,000.00 | 57% | 2,137.39 | 5,644.50 |
| EXHIBIT/MEETING SPACE | 500.00 | 12,500.00 | 4% | 12,242.22 | 17,481.00 |
| FOOD AND BEVERAGE | 116,100.00 | 107,100.00 | 108% | 88,173.82 | 86,288.90 |
| FOOD AND BEVERAGE - STAFF | | | | 399.94 | |
| FREIGHT/UPS | 12,950.00 | 12,300.00 | 105% | 10,254.31 | 12,876.04 |
| INSURANCE | 15,200.00 | 15,200.00 | 100% | 14,965.32 | 14,155.51 |
| INTERNET CENTER | 0.00 | 0.00 | | 0.00 | 0.00 |
| LEGAL FEES | 4,000.00 | 2,300.00 | 174% | 3,704.00 | 6,016.07 |
| LODGING, STAFF | 8,500.00 | 8,000.00 | 106% | 7,216.92 | 5,915.11 |
| LODGING, COMMITTEE | 24,500.00 | 26,300.00 | 93% | 12,912.69 | 13,513.28 |
| LODGING, COUNCIL | 18,000.00 | 21,000.00 | 86% | 8,984.41 | 17,016.59 |
| LODGING, SPEAKER | 20,000.00 | 23,000.00 | 87% | 14,561.42 | 23,209.05 |
| LODGING, HONORARY MEMBER | 0.00 | 0.00 | | 0.00 | 0.00 |
| MANAGEMENT FEES | 252,210.96 | 256,310.29 | 98% | 221,158.35 | 201,424.65 |
| MAILING HOUSE FEES | 3,000.00 | 7,500.00 | 40% | 4,102.13 | 8,024.75 |
| MAILING LIST RENTAL/SERVICE | 500.00 | 1,500.00 | 33% | 500.00 | 1,508.00 |
| MISCELLANEOUS | 800.00 | 300.00 | 267% | 347.53 | 292.96 |
| ORGANIZATIONAL DUES | 2,500.00 | 2,500.00 | 100% | 1,050.00 | 800.00 |
| OPTIONAL TOURS | 6,000.00 | 7,000.00 | 86% | 7,402.61 | 4,839.09 |
| OUTSIDE LABOR | 0.00 | 1,500.00 | 0% | 0.00 | 25,481.00 |
| PHOTOGRAPHY/SLIDES | 2,500.00 | 2,000.00 | 125% | 1,395.00 | 2,165.00 |
| POSTAGE | 14,800.00 | 21,450.00 | 69% | 20,914.10 | 50,873.02 |
| PRINTING | 49,100.00 | 48,000.00 | 102% | 88,513.45 | 211,793.40 |
| PROCEEDINGS | | | | 2,400.00 | |
| PUBLICATION MANAGEMENT | 0.00 | 0.00 | | 1,041.34 | 20,524.44 |
| REGISTRATION PERSONNEL | 3,500.00 | 2,700.00 | 130% | 0.00 | 2,653.00 |
| RENT/FACILITIES | 12,000.00 | 12,000.00 | 100% | 4,330.08 | 378.00 |
| ROYALTY ECVP | | | | 6,513.03 | |
| ROYALTY JCVP | | | | 8,289.30 | |
| SEC/TREAS SPECIAL HONORARIUM | 0.00 | 0.00 | | 500.00 | 3,500.00 |
| SEC/TREAS/OFFICE OVERHEAD | 0.00 | 5,000.00 | 0% | 2,500.00 | 6,800.00 |
| SECURITY | 14,000.00 | 15,000.00 | 93% | 18,675.80 | 13,570.75 |
| SIGNS | 3,500.00 | 3,500.00 | 100% | 144.39 | 3,592.70 |
| SILENT AUCTION | 4,500.00 | 2,845.00 | 158% | 2,976.87 | 2,894.78 |
| SPEAKER HONORARIUM | 20,000.00 | 23,000.00 | 87% | 22,125.00 | 20,000.00 |
| STUDENT CHAPTER EXPENSES | 800.00 | 800.00 | 100% | 6,184.16 | 470.00 |
| SPECIAL EVENT | 50,000.00 | 45,000.00 | 111% | 67,802.75 | 39,606.60 |
| SUPPLIES | 15,400.00 | 16,250.00 | 95% | 13,444.67 | 13,070.92 |
| TELEPHONE | 10,000.00 | 11,000.00 | 91% | 6,198.79 | 10,763.55 |
| TRANSPORTATION | 0.00 | 0.00 | | 6,550.00 | 13,096.49 |
| TRAVEL, STAFF | 5,600.00 | 8,000.00 | 70% | 5,766.76 | 8,539.87 |
| TRAVEL, COMM | 33,100.00 | 41,500.00 | 80% | 20,233.35 | 26,147.10 |
| TRAVEL COUNCIL | 14,000.00 | 14,000.00 | 100% | 10,270.57 | 7,265.12 |
| TRAVEL SPEAKER | 20,000.00 | 26,000.00 | 77% | 20,718.44 | 20,027.71 |
| TRAVEL, HONORARY MEMBER | 0.00 | 0.00 | | 0.00 | 0.00 |
| VIP PROGRAMMING | 4,000.00 | 2,500.00 | 160% | 5,097.53 | 2,159.91 |
| WEB SITE/INTERNET FEES | 13,600.00 | 9,500.00 | 143% | 12,391.02 | 8,779.64 |
| WEBCASTING | 10,000.00 | | | | |
| INVESTMENT EXPENSE | 3,500.00 | 0.00 | 0% | 2,999.07 | |
| EXPENSE TOTAL | 1,167,400.96 | 1,190,889.84 | 98% | 1,072,740.09 | 1,202,461.29 |
| NET INCOME: | (0.00) | (169,013.84) | 0% | 85,626.11 | 137,101.36 |